

Effective Date: March 6, 2011

If your company is shipping merchandise to an Acuity Brands Lighting (ABL) location **freight collect** or **third-party billing**, we are sending this guide to improve both transportation service and costs for our company and our vendors.

This guide will provide your company with all the necessary routing instructions for shipments into our inbound locations. Please contact your local representative with any of our approved carriers to make the necessary arrangements.

Small Package

- Authorized small package carrier is UPS
- Less than 150 lbs per single shipment and complies with UPS's package size requirements.
- ABL requires each shipper, where possible, to combine multi-piece shipments destined for a single location into master cartons. The master carton must comply with UPS's package size requirements.
- Please contact the ABL Traffic Department @ 770-860-3403 to receive a UPS 3rd Party Billing account number.

Less than Truckload

- Exceeds small package requirements listed above, less than 10,000 lbs and/or does not exceed 16 linear feet of trailer floor space.
- ABL requires each shipper to consolidate same day shipments from the same origin to the same destination on a single BOL.
- Please use the attached LTL matrix to determine the appropriate ABL preferred carrier.
- If more than 1 carrier is listed for a specific origin/destination pair, the vendor may choose which preferred carrier they wish to utilize. However, the ABL preferred carrier must service the origin point directly and not via an interline carrier or pickup agent. Please contact the ABL Traffic Department @ 770-860-3403 for routing instructions if the preferred carrier does not service the origin point directly for alternate routing instructions.

Truckload

- Exceeds 10,000 lbs or occupies more than 16 linear feet of trailer floor space.
- This size shipment is handled by our third party logistics provider, CH Robinson. At least 24 hour advance notice is required to CH Robinson prior to the scheduled ship date. If less than 24 hours notice is provided to CH Robinson, at no fault of ABL, then chargebacks will result to your company if excess freight charges are incurred.
- To schedule a pickup via CH Robinson please contact them at 1-800-428-5377 x1489 or via email at broeringoperations@chrobinson.com and david.broering@chrobinson.com.

Air/Expedited Ground Freight

- All priority shipment requests that require additional freight charges over and above normal service (such as air freight or expedited ground), must have written ABL approval prior to shipping.
- These types of shipments are handled by our third party logistics provider, CH Robinson. In addition to information such as origin/destination, item description including weights/dims and service requirements, please be prepared to provide CH Robinson with the ABL approver name, P.O. number(s) and the reason for the air freight or expedited ground request.
- To schedule an air freight or expedited ground pickup, please contact CH Robinson at 1-800-428-5377 x1489.

Prepaid and Add Vendors

- For those vendors that ship on a prepaid and add type arrangement, ABL requires that the P.O. contains a line for the freight charge.

Less than Truckload and Truckload Freight Terms

- For shipments to an ABL location, please send COLLECT, and the "Bill To" address is below. Please make sure that the "Bill To" address is referenced on the Bill of Lading.

Acuity Brands Lighting
Attn: Traffic Department- Freight Payment
1400 Lester Road
Conyers, GA 30012

Shipments to an ABL location In Mexico

- Please consign shipments to the following address

Acuity Brands Lighting
%Laredo Quality Transfer Services, Inc.
502 Nafta Boulevard
Milo Distribution Center
Laredo, TX 78045
956-727-8348

- Freight terms should be 3rd Party Billing to the following address. Please make sure that the 3rd Party Billing address is referenced on the Bill of Lading.

Acuity Brands Lighting
Attn: Traffic Department- Freight Payment
1400 Lester Road
Conyers, GA 30012

The success of ABL's preferred carrier program requires your support. Failure to follow the specific routing requirements outlined in this guide will cause internal receiving problems, untimely payment of freight invoices, and excessive administrative costs. Failure to comply could result in chargebacks to the vendor and potentially be deducted from the vendor's invoice. See "Collect or 3rd Party Billing Freight Terms- Violation Charges" below for additional details.

This inbound routing guide is also available on the following link:
<http://www.acuitybrands.com/AboutUs/Partners.aspx>

Collect or 3rd Party Billing Freight Terms – Violation Charges

Violations	Charges
Not following routing instructions	Any excess freight charges plus a \$100.00 processing fee.
Failure to consolidate all shipments on the same day from the same location to the same destination	Any excess freight charges plus a \$100.00 processing fee.
Shipping air freight or other expedited transportation without authorization from ABL prior to shipping	Excess freight charges plus \$100.00 processing fee.
Failure to provide CH Robinson with 24 hour notice prior to the shipment date for truckload shipments	Any excess freight charges plus a \$100.00 processing fee.



Acuity Lighting Group, Inc.
One Lithonia Way
Conyers, GA 30012-3957
Tel: 770 922 9000
www.acuitybrands.com

If you need routing assistance or have concerns that are not addressed in this routing guide, please contact the ABL Traffic Department @ 770-860-3403 so that we may consider your company's needs.

Sincerely,

A handwritten signature in black ink, appearing to read "Jerry Wright".

Jerry Wright
Vice President of Sourcing
Acuity Brands Lighting
770-860-2302

A handwritten signature in black ink, appearing to read "Shane Dunn".

Shane Dunn
Manager of Transportation
Acuity Brands Lighting
770-860-3403

ACUITY BRANDS LIGHTING INBOUND LTL ROUTING GUIDE

ACUITY BRANDS LIGHTING DESTINATION FACILITY									
Origin State	Carlsle PA	Conyers/Atlanta GA	Dallas TX	Hanover Park IL	Ontario CA	Cochran GA	Crawfordsville/ Indianapolis IN	Edison NJ	Laredo TX
ALABAMA	ODFL	AVRT	AVRT	SAIA	EXLA	AVRT	HMES SAIA	ODFL	SAIA
ALASKA	ABFS	ABFS	ABFS	ABFS	AFFH	ABFS	ABFS	ABFS	ABFS
ARIZONA	ODFL	SAIA	ODFL	SAIA	EXLA	SAIA	SAIA	ODFL	SAIA
ARKANSAS	ODFL	AVRT	SAIA	SAIA	EXLA	AVRT	SAIA	ODFL	SAIA
CALIFORNIA	ODFL	SAIA	SAIA	SAIA	OKAH	SAIA	SAIA	ODFL	SAIA
COLORADO	ODFL	SAIA	ODFL	SAIA	EXLA	SAIA	SAIA	ODFL	SAIA
CONNECTICUT	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
D.C.	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
DELAWARE	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
FLORIDA	ODFL	AVRT	AVRT	SAIA	EXLA	AVRT	SAIA	ODFL	SAIA
GEORGIA	ODFL	AVRT	AVRT	SAIA	EXLA	AVRT	HMES SAIA	ODFL	SAIA
HAWAII	ABFS	ABFS	ABFS	ABFS	AFFH	ABFS	ABFS	ABFS	ABFS
IDAHO	ODFL	SAIA	SAIA	SAIA	OKAH	SAIA	SAIA	ODFL	SAIA
ILLINOIS	ODFL	HMES	SAIA	DAFO	EXLA	SAIA	DAFO	ODFL	SAIA
INDIANA	ODFL	HMES	SAIA	DAFO	EXLA	SAIA	DAFO	ODFL	SAIA
IOWA	ODFL	SAIA	SAIA	SAIA	EXLA	SAIA	SAIA	ODFL	SAIA
KANSAS	ODFL	SAIA	SAIA	SAIA	EXLA	SAIA	SAIA	ODFL	SAIA
KENTUCKY	ODFL	AVRT	AVRT	DAFO	EXLA	AVRT	DAFO	ODFL	SAIA
LOUISIANA	ODFL	AVRT	SAIA	SAIA	EXLA	AVRT	SAIA	ODFL	SAIA
MAINE	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
MARYLAND	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
MASSACHUSETTS	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
MICHIGAN	ODFL	HMES	SAIA	DAFO	EXLA	SAIA	DAFO	ODFL	SAIA
MINNESOTA	ODFL	HMES	ODFL	HMES	EXLA	SAIA	HMES	ODFL	ODFL
MISSOURI	ODFL	HMES	SAIA	DAFO	EXLA	SAIA	DAFO	ODFL	SAIA
MISSISSIPPI	ODFL	AVRT	AVRT	SAIA	EXLA	AVRT	SAIA	ODFL	SAIA
MONTANA	ODFL	ODFL	ODFL	MIDW	RETL	ODFL	ODFL	ODFL	ODFL
N. CAROLINA	ODFL	AVRT	AVRT	SAIA	EXLA	AVRT	HMES	ODFL	SAIA
N. DAKOTA	ABFS	ABFS	ABFS	MIDW	EXLA	ABFS	ABFS	ABFS	ABFS
NEBRASKA	ODFL	SAIA	SAIA	SAIA	EXLA	SAIA	SAIA	ODFL	SAIA
NEVADA	ODFL	SAIA	SAIA	SAIA	OKAH	SAIA	SAIA	ODFL	SAIA
NEW HAMPSHIRE	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
NEW JERSEY	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
NEW MEXICO	ODFL	SAIA	ODFL	SAIA	EXLA	SAIA	SAIA	ODFL	SAIA
NEW YORK	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
OHIO	ODFL	HMES	SAIA	DAFO	EXLA	SAIA	DAFO	ODFL	SAIA
OKLAHOMA	ODFL	AVRT	SAIA	SAIA	EXLA	AVRT	SAIA	ODFL	SAIA
OREGON	ODFL	SAIA	SAIA	SAIA	OKAH	SAIA	SAIA	ODFL	SAIA
PENNSYLVANIA	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
RHODE ISLAND	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
S. CAROLINA	ODFL	AVRT	AVRT	SAIA	EXLA	AVRT	HMES	ODFL	SAIA
S. DAKOTA	ABFS	ABFS	ABFS	MIDW	EXLA	ABFS	ABFS	ABFS	ABFS
TENNESSEE	ODFL	AVRT	AVRT	SAIA	EXLA	AVRT	HMES	ODFL	SAIA
TEXAS	ODFL	AVRT	SAIA	SAIA	EXLA	AVRT	SAIA	ODFL	SAIA
UTAH	ODFL	SAIA	ODFL	SAIA	RETL	SAIA	SAIA	ODFL	SAIA
VERMONT	NEMF	ODFL	ODFL	ODFL	EXLA	ODFL	ODFL	NEMF	ODFL
VIRGINIA	ODFL	AVRT	AVRT	AVRT	EXLA	AVRT	ODFL	ODFL	AVRT
WASHINGTON	ODFL	SAIA	ODFL	SAIA	OKAH	SAIA	SAIA	ODFL	SAIA
W. VIRGINIA	ABFS	ABFS	ABFS	ABFS	EXLA	ABFS	ABFS	ABFS	ABFS
WISCONSIN	ODFL	HMES	SAIA	DAFO	EXLA	SAIA	DAFO	ODFL	SAIA
WYOMING	ODFL	ODFL	ODFL	MIDW	RETL	ODFL	ODFL	ODFL	ODFL

CARRIER SCAC CODE	SCAC CODE	WEB ADDRESS
ABFS	ABF	www.abfs.com
AFFH	American Fast Freight	www.americanfast.com
AVRT	Averitt Express	www.averittexpress.com
DAFO	Dayton Freight	www.daytonfreight.com
EXLA	Eates Express	www.eates-express.com/
HMES	USF Holland	www.usf.com/home/holland.usf
MIDW	Midwest Motor Express	www.mmeinc.com
NEMF	New England Motor Freight	www.nemf.com
OKAH	Oak Harbor Freight Lines	www.okah.com
ODFL	Old Dominion	www.odfl.com/
RETL	USF Reddewy	www.usf.com/home/reddewey.usf
SAIA	SAIA	www.saia.com

PLEASE MARK BILL OF LADING PAYMENT BOX COLLECT FOR SHIPMENTS TO ABL FACILITIES.
 FOR SHIPMENTS DESTINED TO ABL FACILITIES IN MEXICO (VIA LAREDO), PLEASE MARK BILL OF LADING:
 "3RD PARTY BILLING"
 BILL TO: ACUITY BRANDS LIGHTING, 1400 LESTER ROAD, CONYERS, GA 30012 ATTN: FREIGHT PAYMENTS